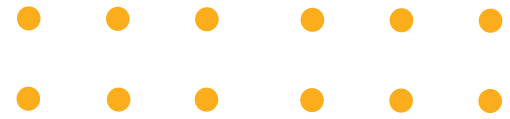




MTC
PROGRAMMES,
SERVICES,
AND
INCENTIVES

2026



The Malaysian Timber Council (MTC) was established in January 1992 to promote the development and growth of the Malaysian timber industry. MTC was formed on the initiative of the timber industry and is governed by a Board of Trustees, whose members are appointed by the Minister of Plantation and Commodities.

Tap into Overseas Market Potential and Grow Your Business with MTC

PROGRAMMES



International Trade Fairs

- Malaysian Timber Pavilion (MTC HQ)
- Malaysian Furniture Pavilion (MTC HQ)

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International Marketplace

- Marketplace Promotion (MTC HQ)
- Marketplace Promotion (MTC East Asia)
- Marketplace Promotion (MTC Middle East, Central Asia & Africa)
- Marketplace Promotion (MTC South Asia)
- Marketplace Promotion (MTC Europe)
- Marketplace Promotion (MTC Americas)

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- Marketing Mission
- Technology Mission
- Resource Mission

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Financial Incentives

- Technology Acquisition Programme (TAP):
 1. Automation Technology Acquisition (ATA)
 2. Business Digitalisation (BD)
 3. Green Initiatives
 - (a) Financial Incentive for Purchase of Air Pollution Control (APC) Equipment
 - (b) Financial Incentive for Purchase & Installation of Solar Photovoltaic System (SPS)
 - (c) Financial Incentive for Purchase of Electric Forklift (EF)
- Talent Placement Programme (TPP)
- Import Assistance Programme (IAP)
- Timber Sustainability Programme: Financial Incentive for Certified Third Party ESG Assessment (TSP)
- Financial Incentive For Participation In International Fairs (FIPIF)
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Vision

To be the lead organisation that develops the Malaysian timber industry into a world leader in the manufacture and trade of timber products.



Industry Development & Empowerment



Market Intelligence



Market Development



Stakeholder Engagement



Mission

To ensure the sustainability of the Malaysian timber industry by improving its competitiveness, enhancing market access and creating trade opportunities.



- Raw Material Augmentation
- Automation & Digitalisation
- Business Transformation
- Knowledge Talent

- Database & Information Management

- Market Penetration and Promotion
- Branding

- Issues Management
- Public Perception Management
- Cross-Industry Alliances

- * Enabled by
- Human Capital

ENGAGE **CONNECT** **GROW**
Strengthening The Industry's Global Presence



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malaysiantimbercouncil



malaysian timber council



MTC Timber TV

INTERNATIONAL TRADE FAIRS

Malaysian Timber Pavilion (MTC HQ)**

Date	Event	Location	Type of Event
16-18 September	Thailand International Woodworking & Furniture Exhibition (TIWF)	Bangkok, Thailand	Exhibition for woodworking technology & machinery, materials & supplies, fittings, hardware & components and industry services

Malaysian Furniture Pavilion (MTC HQ)**

Date	Event	Location	Type of Event
8-11 September	Furniture China	Shanghai, China	Exhibition on interior design, furniture and accessories



NOTE:

As the dates of the fairs are subject to change by the organisers, industry members are advised to check with MTC to reconfirm the respective fair schedules.

*Participation by the MTC HQ and industry members is welcome to visit the event and MTC's booth.

**Participation is open for the industry members.



INTERNATIONAL MARKETPLACE

Marketplace Promotion (MTC HQ)*

Date	Event	Location	Type of Event
3–6 March	Export Furniture Exhibition (EFE)	Kuala Lumpur, Malaysia	Exhibition on furniture and furniture fittings
4–7 March	Malaysian International Furniture Fair (MIFF)	Kuala Lumpur, Malaysia	Exhibition on furniture and furniture fittings
29 July–1 August	International Architecture, Interior Design & Building Exhibition (ARCHIDEX)	Kuala Lumpur, Malaysia	Exhibition on building materials and furnishing
3–5 September	Malaysia Furniture Furnishings Market (MFFM)	Kuala Lumpur, Malaysia	Exhibition on furniture and furniture fittings
30 September –3 October	Vietnam Interior & Build Expo (VIBE)	Ho Chi Minh City, Vietnam	Exhibition for interior design, architecture, and construction, fostering innovation and regional growth

Marketplace Promotion (MTC East Asia)**

Date	Event	Location	Type of Event
28–31 March	Interzum Guangzhou	Guangzhou, China	Exhibition on furniture, sawntimber and machinery
15–18 May	Qingdao International Furniture Fair, China	Shanghai, China	Exhibition for showcasing furniture & home furnishings, woodworking machinery and raw materials
25–27 June	International Furniture Fair Chengdu, China	Chengdu, China	Exhibition for showcasing furniture and home furnishing
5–8 August	Korea Build Week, Republic of Korea	Seoul, South Korea	Exhibition on construction and architecture including interior design
8–11 September	FMC Shanghai, China	Shanghai, China	Exhibition on furniture manufacturing and supplies
18–20 November	Japan Home & Building Show	Tokyo, Japan	Exhibition on building materials

NOTE:

As the dates of the fairs are subject to change by the organisers, industry members are advised to check with MTC to reconfirm the respective fair schedules.

- * Participation by MTC HQ and industry members is welcome to visit the event and MTC's booth
- ** Participation is open for the industry members.
- *** Participation by Regional Offices only, but industry members are welcome to participate.



INTERNATIONAL MARKETPLACE



Marketplace Promotion (MTC Middle East, Central Asia & Africa)***

Date	Event	Location	Type of Event
21-23 April	Dubai WoodShow	Dubai, UAE	Exhibition on wood and woodworking machinery
6-9 May	Kuwait Build	Sabah Al Salem, Kuwait	Exhibition on building, construction, and design industry
14-17 May	Erbil Build	Erbil, Iraq	Exhibition on construction and building materials
10-14 June	Buildex	Damascus, Syria	Exhibition on construction and building materials
26-29 November	Cairo WoodShow	Cairo, Egypt	Exhibition on wood, woodworking machinery, and furniture industries

Marketplace Promotion (MTC South Asia)***

Date	Event	Location	Type of Event
23-26 April	Build Expo	Male, Maldives	Exhibition on building and construction
7-9 August	Index Plus	New Delhi, India	Exhibition on interiors, architecture and design
18-20 September	Mumbai Wood	Mumbai, India	Exhibition on woodworking and furniture production technology

NOTE:

As the dates of the fairs are subject to change by the organisers, industry members are advised to check with MTC to reconfirm the respective fair schedules.

- * Participation by MTC HQ and industry members is welcome to visit the event and MTC's booth
- ** Participation is open for the industry members.
- *** Participation by Regional Offices only, but industry members are welcome to participate.



INTERNATIONAL MARKETPLACE

Marketplace Promotion (MTC Europe)***

Date	Event	Location	Type of Event
31 March–3 April	Technomebel	Sofia, Bulgaria	Exhibition for woodworking and furniture production
19–21 May	Houtbouw	Den Bosch, The Netherlands	Exhibition for innovative solutions in timber and hybrid construction
2–4 June	Carrefour Du Bois	Nantes, France	Exhibition for wood working industries, furniture, carpentry

Marketplace Promotion (MTC Americas)***

Date	Event	Location	Type of Event
17–19 March	IWPA World of Wood Convention	Colorado, USA	Convention on wood and wood products industry and mini exhibition on wood products
12–15 May	Interzum Bogota	Bogota, Colombia	Exhibition for wood processing and furniture manufacturing
25–28 August	International Woodworking Fair	Atlanta, USA	Exhibition on woodworking machinery and furniture technology
14–16 September	World Millwork Alliance Convention & Tradeshow	Orlando, USA	Convention on wood and wood products industry and mini exhibition on wood products
2–4 December	The Building Show	Toronto, Canada	Exhibition on construction, architecture and real estate



NOTE:

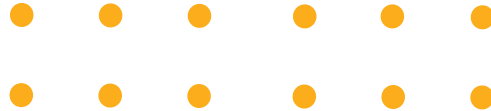
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- ** Participation is open for the industry members.
- *** Participation by Regional Offices only, but industry members are welcome to participate.

VISITS

Market Visits

Date	Location	Products for Promotion
March	China	All timber products
May&July	India	All timber products
July	Seychelles & Reunion Island	All timber products
July/August	USA	All timber products
September/October	Latvia & Lithuania	All timber products
September/October	Ireland	All timber products
October/November	ASEAN (Laos & The Philippines)	All timber products
October/November	Mexico	All timber products



EVENTS

Webinars, Seminars & Talks

Date	Description
February, April, June & August	TIMBER TALK (Webinar)



MISSIONS

Marketing

Date	Location	Products for Promotion/Focus of Mission
August/September	Australia	All timber products except furniture
November	China	Laminated scantlings
TBC	Kazakhstan and Uzbekistan	Doors, flooring, mouldings, furniture parts and BJC



Technology

Date	Location	Products for Promotion/Focus of Mission
April	Austria	Mass timber



Resource

Date	Location	Products for Promotion/Focus of Mission
November	New Zealand	Timber raw materials

FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

1. Automation Technology Acquisition (ATA)

- To incentivise eligible manufacturers in the timber industry for the purchase of new machinery to upgrade their manufacturing processes, for the diversification of the company's product range as well as process line automation.

Eligibility Criteria

- | | |
|---|--|
| <ol style="list-style-type: none"> 1. The company shall be incorporated in Malaysia and based in Peninsular Malaysia with own manufacturing facilities. 2. The company shall be a Malaysian-owned company (with at least 51% of shareholding). 3. The Applicant Company shall be a member of any one (1) of the following six (6) Timber Associations: <ul style="list-style-type: none"> • Malaysian Wood Industries Association (MWIA) • The Timber Exporters' Association of Malaysia (TEAM) • The Malaysian Panel-Products Manufacturers' Association (MPMA) • Malaysian Wood Moulding & Joinery Council (MWMJC) • Malaysian Furniture Council (MFC) • Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] 4. The company shall be installed with wood-based manufacturing facilities and in operation for at least three (3) years. 5. Must be involved in sawmilling or production of value-added timber products, or timber trading. 6. To prioritise manufacturing companies specialising in timber products for export. 7. Eligible for companies with an annual revenue from RM300,000 to less than RM100 million and are not public listed. 8. Companies with common shareholders having different core businesses may apply (excluding Purchase of Material Handling Equipment), with a reimbursable amount as follows: <ul style="list-style-type: none"> • Purchase of new machine: RM70,000 each, up to RM140,000. • Purchase of reconditioned machine: RM50,000 each, up to RM100,000. 9. Companies with common shareholders with similar core businesses may apply and share the eligible incentive. 10. On-going projects where the machinery/system has been installed/in-operation are not eligible. 11. Companies that have received other grant or subsidy for the purchase of the same item from other government or government-linked agencies are not eligible. 12. All applicants to be in compliance with Occupational Safety and Health Act (OSHA) regulations. According to the OSHA Order 1997, the woodworking industry, involving activities like cutting, sawing, planing, and shaping, is required to appoint a Safety and Health Officer (SHO) for each workplace with more than 100 employees. | <ol style="list-style-type: none"> 13. Under the Occupational Safety and Health Act 1994 (OSHA 1994): <ul style="list-style-type: none"> • Section 30(1)(a) mandates a Safety and Health Committee for workplaces with 40 or more employees. • Section 29A(1) requires an Occupational Safety and Health Coordinator (OSH Coordinator) for workplaces with 5 or more employees, unless an SHO is already mandated. 14. The Graduation Policy applies, i.e. the recurring financial incentive is given up to a stipulated period of two (2) cycles¹ per company/group of companies. 15. The number of cycles shall be determined by the company's participation in ATA [formerly known as Financial Incentive for Purchase of Machinery (FIPM)], following the launch of the FIPM programme in 2018.
<i>Note: ¹ The duration of each cycle for the application year from 2018 to 2021 was three (3) years, whereas from 2022 onwards, it is two (2) years.</i> 16. Priority criteria: <ol style="list-style-type: none"> i. New participating companies; and ii. Companies that participated in MTC Factory Transformation Programme (FTP) who are actively implementing its practices and/or companies undergone significant business transformation such as 5S, Lean Management, quality management, KAIZEN, and business digitalisation. 17. Additional criteria for the subprogramme Special ATA Incentive for IR 4.0 Technology: <ol style="list-style-type: none"> i. Companies must have successfully completed the MTC Factory Transformation Programme (FTP-Lean) or other equivalent programmes recognised by MTC, and must still be actively implementing its practices. ii. Graduated companies will be assessed based on the following additional criteria: <ol style="list-style-type: none"> a) The company must have successfully completed the MTC Factory Transformation Programme (FTP-Step-up Lean), and must still be actively implementing its practices. b) Priority will be given to companies that participated in the MTC Timber Reality Programme. c) Preference will be given to high-impact investments. |
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FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

1. Automation Technology Acquisition (ATA)

- To incentivise eligible manufacturers in the timber industry for the purchase of new machinery to upgrade their manufacturing processes, for the diversification of the company's product range as well as process line automation.

Incentives

Scopes and Incentive Categories:

A. To incentivise companies that purchase new woodworking machinery involved directly in the manufacturing processes to upgrade their manufacturing processes or to diversify the company's manufacturing capacity.

Type of Incentive	Entitlement
1. Matching Grant for companies with annual revenue from RM300,000 to less than RM2 million. <i>Limited to RM150,000 per company/group of companies (one-off).</i>	50%
2. Purchase of New Machine for companies with annual revenue from RM2 million to less than RM15 million. <i>Limited to RM70,000 per company/group of companies. Graduation policy applies.</i>	20%
3. Medium Impact Project (MIP) for companies with annual revenue from RM15 million to less than RM50 million. <i>Limited to RM150,000 per company/group of companies (one-off). *Minimum project value at RM350,000</i>	20%

B. To incentivise companies in acquiring new production line(s) with modern technologies for upgrading of manufacturing facilities and gearing towards Industry 4.0.

Type of Incentive	Entitlement
1. High Impact Project (HIP) for companies with annual revenue from RM50 Million to less than RM100 Million. <i>Limited to RM200,000 per company/group of companies (one-off). *Minimum project value at RM700,000</i>	10%

C. To address timber industry's urgent needs for material handling equipment due to labour shortage. The programme is open for both SMEs and non-SMEs.

Type of Incentive	Entitlement
1. Purchase of Material Handling Equipment <i>Limited to RM100,000 per company/group of companies (one-off).</i>	50%

D. To support SMEs and non-SMEs in improving productivity via the purchase of reconditioned machine.

Type of Incentive	Entitlement
1. Purchase of Reconditioned Machine <i>Limited to a maximum of RM50,000 per company/group of companies. Graduation policy applies.</i>	10%

E. The Special ATA Incentive was launched on 1 August 2025 to encourage the adoption of IR 4.0 technologies by supporting access to cutting-edge machinery and innovations showcased at international trade fairs.


Type of Incentive	Entitlement
1. Special ATA Incentive for IR 4.0 Technology (NEW) <i>A maximum of two (2) units of machinery or one (1) system/ production line per year. Lifetime claim limit: Limited to a maximum of RM300,000 per company/group of companies. Graduation policy applies. *Minimum purchase value at RM350,000.00</i>	20%

FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

1. Automation Technology Acquisition (ATA)

- To incentivise eligible manufacturers in the timber industry for the purchase of new machinery to upgrade their manufacturing processes, for the diversification of the company's product range as well as process line automation.



Documents for Application	Application/Contact Person
<p>1. Application Certified true copies of documents² required include:</p> <ol style="list-style-type: none"> Section 78 as per the Companies Act 2016 OR Form 24 as per the Companies Act 1965 Section 58 as per the Companies Act 2016 OR Form 49 as per the Companies Act 1965 Latest Section 68 (Annual Return) as per Companies Act 2016 Latest three (3) years audited accounts <p>Additional supporting documents required include:</p> <ol style="list-style-type: none"> Purchase Order/Sales Contract for the machine Letter of Commissioning/ Service Report Brochure with photos and technical specification of new equipment/system Valuation Report (for reconditioned machine only) Manufacturing process flow chart explaining major processes Relevant position of the new equipment/system on the factory floor Factory layout plan Technical proposal (for MIP and HIP only) Latest three (3) months bank statement <p>2. Reimbursement Documents include:</p> <ol style="list-style-type: none"> Supplier's Invoice and Delivery Order for the machine Bill of Lading, Customs Declaration Form (K1) and Packing List (if purchased offshore) Transport or ocean freight charges Proof of payment issued by the local supplier. Data³ (e.g. "before and after" results) to show that the equipment/machinery enhances production efficiency, e.g. reducing man hours/reducing number of workers/increasing the volume of output/reducing production lead time and/or increasing company's revenue. Project Performance Report which includes the project outcomes and achievements, as well as to share the success story of the Applying Company (for MIP and HIP only). <p><i>Note: ²To certify on the first page only. ³Latest 1 month's production record each for before and after the commissioning of the new machine. The application for material handling equipment does not require to submit production data.</i></p>	<p>1. Application Procedure (ATA)</p> <ul style="list-style-type: none"> • Applying companies must ensure that the machine is installed and commissioned before submitting their applications; and • Applying companies are required to submit their application within 30 days of the machine's commissioning date, together with the "Letter of Commissioning/ Service Report" via the portal. • An introductory session will be conducted by MTC to provide guidance to the Applying Companies on the reimbursement application process. • A Conditional Approval Letter will be issued and sent to the eligible Applying Company to progress to the next stage. <p>2. Application Procedure (Special ATA Incentive)</p> <ul style="list-style-type: none"> • Applying companies must ensure that the machine is installed and commissioned before submitting their application through the IAP Portal. The commissioning of the machine must be within six (6) months from the last day of the trade fair. • Applying companies are required to submit their application within 30 days of the machine's commissioning date. • Applying companies will also be subject to a three-year impact monitoring process. This monitoring aims to assess the effectiveness and long-term outcomes of the support provided, including business growth, market expansion, and overall benefits derived from participation in the special incentive programme. <p>Link for Guidelines: https://iap.mtc.com.my/</p>  <p>Contact person:</p> <p>Ms. Ong Lay Lee ong@mtc.com.my</p> <p>Ms. Rachel Joanes Ling ling@mtc.com.my</p> <p>Ms. Noor Ateeqah Abdul Rahman noorateeqah@mtc.com.my</p> <p>Mr. Ammar Muhammad Shahmie shahmie@mtc.com.my</p> <p>Ms. Siti Azura Saidin azura@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>

FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

2. Business Digitalisation (BD)

- To facilitate the industry players to digitalise business processes thus encouraging digital transformation in the timber industry. To assist the industry players in various stages of their digital transformation journey and to build data driven culture in their businesses.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person					
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia. The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] Must be involved in sawmilling or production of value-added timber products, or timber trading, and in operation for at least three (3) years. The sawmills or timber manufacturers shall be installed with own wood-based manufacturing facilities. Small and Medium Enterprise (SMEs) with common shareholders having different core businesses may apply. Each company may be eligible for a reimbursable amount of up to RM100,000, subject to a combined maximum of RM200,000 once every 3 years. SMEs with common shareholders with similar core businesses may apply and share the incentive up to RM100,000 once every 3 years. On-going project(s) where the system/software/project has been installed/deployed or executed are not eligible. Companies that have received other grant or subsidy for the purchase of the same item from other government or government-linked agencies are not eligible. All applicants to be in full compliance with Occupational Safety and Health Act (OSHA) regulations. According to the OSHA Order 1997, the woodworking industry, involving activities like cutting, sawing, planing, and shaping, is required to appoint a Safety and Health Officer (SHO) for each workplace with more than 100 employees. Under the Occupational Safety and Health Act 1994 (OSHA 1994): <ul style="list-style-type: none"> Section 30(1)(a) mandates a Safety and Health Committee for workplaces with 40 or more employees. Section 29A(1) requires an Occupational Safety and Health Coordinator (OSH Coordinator) for workplaces with 5 or more employees, unless an SHO is already mandated. 	<ol style="list-style-type: none"> Digital software used directly in the overall value chain of manufacturing to digitalise business processes in the following: <ol style="list-style-type: none"> Business/Operation Management (e.g. ERP, Cloud ERP, EUADR compliance (NEW), etc) Manufacturing Management (e.g. MES, MOM, OEE, etc) Inventory Management (e.g. smart logistics, smart warehouse, eStockcard, etc) Data Analytics, simulations, etc Energy Management (NEW) (e.g. EMS, BESS, etc) <p>Note: Companies applying for Energy Management must first have implemented key Business or Operational Management system (ERP, Cloud ERP, etc.), or Manufacturing (MES, MOM, OEE, etc.) or Inventory Management systems.</p> <ol style="list-style-type: none"> System integration (SI) for digitalisation <ol style="list-style-type: none"> Retrofitting of machinery for digitalisation Implementation of IIoT project/Real Time Locating System Machine-to-Machine (M2M) & Machine-to-Human (M2H) Programmable Logic Controllers (PLCs) The followings are not eligible for the incentive: <ol style="list-style-type: none"> Basic accounting/finance/HR Management system(s). Office expenses and supplies including general purpose computers, peripherals and mobile phones. <p>The reimbursement rates are as follows:</p> <table border="1" data-bbox="531 930 844 1065"> <thead> <tr> <th>The reimbursement rate are as follows.Type of Incentive/Entitlement</th> <th>SMEs & Non-SMEs</th> </tr> </thead> <tbody> <tr> <td>i. Digital Software</td> <td rowspan="2">50%</td> </tr> <tr> <td>ii. System Integration for Digitalisation</td> </tr> </tbody> </table> <p>Note: Limited to RM100,000 once every 3 years per company/group of companies.</p>	The reimbursement rate are as follows.Type of Incentive/Entitlement	SMEs & Non-SMEs	i. Digital Software	50%	ii. System Integration for Digitalisation	<ol style="list-style-type: none"> Application <ol style="list-style-type: none"> For new applicant, register for an account at MTC IAP Portal: iap.mtc.com.my. Once the account registration is approved, the applicant will receive an email notification and instructions to log into the Portal. Applying Company shall complete their company profile in the online application portal. Applying Company with existing account in the portal shall log in and update their company profile. The company profile can be updated at any time and should be kept up to date for MTC's evaluation. <p>Certified true copies of documents' required include:</p> <ol style="list-style-type: none"> Section 78 as per the Companies Act 2016 OR Form 24 as per the Companies Act 1965 Section 58 as per the Companies Act 2016 OR Form 49 as per the Companies Act 1965 Latest Section 68 (Annual Return) as per Companies Act 2016 Latest 3 years audited accounts Latest 3 months bank statement Signed contract with detailed information Project blueprint/detailed timeline for the software/project implementation Diagram of the existing production line with proposed addition/retrofitting of hardware/software & diagram/picture of hardware and software in the proposed project <ol style="list-style-type: none"> Reimbursement <p>Certified true copies of documents' required include:</p> <ol style="list-style-type: none"> Invoice from service provider/system integrator Proof of payment issued by the service provider/system integrator User Acceptance Testing (UAT)/Conference Room Pilot (CRP)/Project Commissioning Report Project/Work Completion Report Impact Report <ul style="list-style-type: none"> Describe the project background, functions and impacts (e.g. cost saving, advantages and benefits) of the software system. Printed report generated by the software system (if applicable) Printed screenshot of dashboard (if applicable) 	<p>Application:</p> <ol style="list-style-type: none"> http://iap.mtc.com.my/  <ol style="list-style-type: none"> http://mtc.com.my/BDapplication  <p>Contact person:</p> <p>Ms. Ong Lay Lee ong@mtc.com.my</p> <p>Mr. Ammar Muhammad Shahmie shahmie@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>
The reimbursement rate are as follows.Type of Incentive/Entitlement	SMEs & Non-SMEs							
i. Digital Software	50%							
ii. System Integration for Digitalisation								


FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

3. Green Initiatives

(a) Financial Incentive for Purchase of Air Pollution Control (APC) Equipment

- To assist the timber industry to comply with the Environmental Quality (Clean Air) Regulations 2014 (CAR 2014) as well as strengthening the industry's capability and capacity in reducing air pollution.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person				
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia, installed with wood-based manufacturing facilities and in operation for at least three (3) years. However, for the subprogramme related to the purchase of electric forklift, eligibility is also extended to timber trading companies. The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] SMEs with common shareholders having different core businesses may apply, with a reimbursable amount up to RM100,000. SMEs with common shareholders with similar core businesses may apply and share the eligible incentive. Companies that have received other grant or subsidy for the procurement of the same equipment from other government or government-linked agencies are not eligible. All applicants to be in full compliance with Occupational Safety and Health Act (OSHA) regulations. According to the OSHA Order 1997, the woodworking industry, involving activities like cutting, sawing, planing, and shaping, is required to appoint a Safety and Health Officer (SHO) for each workplace with more than 100 employees. Under the Occupational Safety and Health Act 1994 (OSHA 1994): <ul style="list-style-type: none"> Section 30(1)(a) mandates a Safety and Health Committee for workplaces with 40 or more employees. Section 29A(1) requires an Occupational Safety and Health Coordinator (OSH Coordinator) for workplaces with 5 or more employees, unless an SHO is already mandated. 	<p>Reimbursement rate:</p> <table border="1" data-bbox="555 262 847 409"> <thead> <tr> <th>Type of Incentive/Entitlement</th> <th>SMEs & Non-SMEs</th> </tr> </thead> <tbody> <tr> <td>Financial Incentive for Purchase of Air Pollution Control (APC) Equipment*</td> <td>20%</td> </tr> </tbody> </table> <p>* Limited to RM50,000 per company/group of companies (one-off)</p> <p>Note: 1. Cumulative eligibility for Green Initiatives (APC, SPS, EF and BESS): Limited to RM50,000 per company/group of companies (one-off). 2. Participants of the MTC Timber Sustainability Programme (TSP) beginning 2025 will be provided with an additional one-off allocation of RM20,000 per company/group of companies starting in 2026.</p>	Type of Incentive/Entitlement	SMEs & Non-SMEs	Financial Incentive for Purchase of Air Pollution Control (APC) Equipment*	20%	<ol style="list-style-type: none"> Application Certified true copies of documents¹ required include: <ol style="list-style-type: none"> Completed application form Section 78 as per the Companies Act 2016 OR Form 24 as per the Companies Act 1965 Section 58 as per the Companies Act 2016 OR Form 49 as per the Companies Act 1965 Latest Section 68 (Annual Return) Purchase Order/Sales Contract Technical specifications and drawing/ brochure with photos of the APC equipment Written Notification to DoE List of all machineries that are emitting air pollutants that will be controlled by the new APC equipment. Manufacturing process flow chart (Highlighting the generating points of the air pollutants in the process) Photos and description on existing dust extracting/APC equipment to be upgraded (where applicable) Latest 3 years Audited Accounts Latest 3 months Bank Statements Reimbursement Certified true copies of documents¹ required include: <ol style="list-style-type: none"> Supplier's Invoice and Delivery Order for the APC equipment Bill of Lading, Customs Declaration Form (K1) and Packing List (if purchased offshore) Transport or ocean freight charges. Written Declaration and Dust Sampling Test Report submitted to DoE. Proof of document to indicate that the entire cost of the APC equipment purchased has been paid. Proof of document to show that the APC equipment has been installed and used in the factory (i.e. letter of commissioning). <p>Note: ¹ To certify true copy on the first page only.</p>	<p>Application: http://iap.mtc.com.my/</p>  <p>Contact person:</p> <p>Ms. Ong Lay Lee ong@mtc.com.my</p> <p>Ms. Noor Ateeqah Abdul Rahman noorateeqah@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>
Type of Incentive/Entitlement	SMEs & Non-SMEs						
Financial Incentive for Purchase of Air Pollution Control (APC) Equipment*	20%						


FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

3. Green Initiatives

(b) Financial Incentive for Purchase & Installation of Solar Photovoltaic System (SPS)

- To provide partial reimbursement for the installation and cost of SPS to assist the timber industry in the adoption and utilisation of renewable energy.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person				
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia, installed with wood-based manufacturing facilities and in operation for at least three (3) years. However, for the subprogramme related to the purchase of electric forklift, eligibility is also extended to timber trading companies The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] SMEs with common shareholders having different core businesses may apply, with a reimbursable amount up to RM100,000. SMEs with common shareholders with similar core businesses may apply and share the eligible incentive. Companies that have received other grant or subsidy for the procurement of the same equipment from other government or government-linked agencies are not eligible. All applicants to be in full compliance with Occupational Safety and Health Act (OSHA) regulations. According to the OSHA Order 1997, the woodworking industry, involving activities like cutting, sawing, planing, and shaping, is required to appoint a Safety and Health Officer (SHO) for each workplace with more than 100 employees. Under the Occupational Safety and Health Act 1994 (OSHA 1994): <ul style="list-style-type: none"> Section 30(1)(a) mandates a Safety and Health Committee for workplaces with 40 or more employees. Section 29A(1) requires an Occupational Safety and Health Coordinator (OSH Coordinator) for workplaces with 5 or more employees, unless an SHO is already mandated. 	<p>Reimbursement rate:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #f4b400; color: white;">Type of Incentive/Entitlement</th> <th style="background-color: #f4b400; color: white;">SMEs & Non-SMEs</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Financial Incentive for Purchase & Installation of Solar Photovoltaic System (SPS)*</td> <td style="text-align: center;">10%</td> </tr> </tbody> </table> <p><i>* Limited to RM50,000 per company/group of companies (one-off)</i></p> <p>Note:</p> <ol style="list-style-type: none"> <i>Cumulative eligibility for Green Initiatives (APC, SPS, EF and BESS): Limited to RM50,000 per company/group of companies (one-off).</i> <i>Participants of the MTC Timber Sustainability Programme (TSP) beginning 2025 will be provided with an additional one-off allocation of RM20,000 per company/group of companies starting in 2026.</i> 	Type of Incentive/Entitlement	SMEs & Non-SMEs	Financial Incentive for Purchase & Installation of Solar Photovoltaic System (SPS)*	10%	<ol style="list-style-type: none"> Application <ol style="list-style-type: none"> Completed application form Section 78 as per the Companies Act 2016 OR Form 24 as per the Companies Act 1965 Section 58 as per the Companies Act 2016 OR Form 49 as per the Companies Act 1965 Latest Section 68 (Annual Return) Latest 3 years Audited Accounts Latest 3 months Bank Statement Purchase Order and Installation Contract Technical specifications, and drawing/brochure with photographs of the SPS Solar PV System Schematic Diagram certified by Service Provider registered with SEDA, CIDB and ST. Layout of system installed certified by SEDA, CIDB and ST holder. Quotation/Purchase Order of SPS. Certificate/License, issued by SEDA or ST Electricity bills for 6 months prior to the project. Net Energy Metering Commencement Date (NEMCD) Certificate from SEDA or Public/Private License from ST. Documents demonstrating the company's compliance with ESG, e.g. certified 3rd party report on sustainability assessment on transition plans, usage reports showing a clear reduction in carbon emissions, energy efficiency improvements. Reimbursement <p>Certified true copies of documents¹ required include:</p> <ol style="list-style-type: none"> Supplier's Invoice and Delivery Order for the SPS. Net Energy Metering Commencement Date (NEMCD) Certificate from SEDA or Public/Private License from ST. Proof of document to indicate that the entire cost of the SPS installed has been paid and owned by the Applying Company. Proof of document to show that the SPS has been installed and used in the factory (i.e. SEDA Testing and Commissioning Checklist). <p><i>Note: ¹ To certify true copy on the first page only.</i></p>	<p>Application: http://iap.mtc.com.my/</p>  <p>Contact person:</p> <p>Ms. Ong Lay Lee ong@mtc.com.my</p> <p>Ms. Noor Ateeqah Abdul Rahman noorateeqah@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>
Type of Incentive/Entitlement	SMEs & Non-SMEs						
Financial Incentive for Purchase & Installation of Solar Photovoltaic System (SPS)*	10%						


FINANCIAL INCENTIVES

Technology Acquisition Programme (TAP)

3. Green Initiatives

(c) Financial Incentive for Purchase of Electric Forklift (EF)


- To provide partial reimbursement for the purchase of electric forklift
- To be eligible, the company must provide evidence that its forklift operators have undergone recognised forklift operation training programme.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person				
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia, installed with wood-based manufacturing facilities and in operation for at least three (3) years. However, for the subprogramme related to the purchase of electric forklift, eligibility is also extended to timber trading companies. The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> • Malaysian Wood Industries Association (MWIA) • The Timber Exporters' Association of Malaysia (TEAM) • The Malaysian Panel-Products Manufacturers' Association (MPMA) • Malaysian Wood Moulding & Joinery Council (MWMJC) • Malaysian Furniture Council (MFC) • Persatuan Pengusaha Kayu-kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] SMEs with common shareholders having different core businesses may apply, with a reimbursable amount up to RM100,000. SMEs with common shareholders with similar core businesses may apply and share the eligible incentive. Companies that have received other grant or subsidy for the procurement of the same equipment from other government or government-linked agencies are not eligible. All applicants to be in full compliance with Occupational Safety and Health Act (OSHA) regulations. According to the OSHA Order 1997, the woodworking industry, involving activities like cutting, sawing, planing, and shaping, is required to appoint a Safety and Health Officer (SHO) for each workplace with more than 100 employees. Under the Occupational Safety and Health Act 1994 (OSHA 1994): <ul style="list-style-type: none"> • Section 30(1)(a) mandates a Safety and Health Committee for workplaces with 40 or more employees. • Section 29A(1) requires an Occupational Safety and Health Coordinator (OSH Coordinator) for workplaces with 5 or more employees, unless an SHO is already mandated. 	<p>Reimbursement rate:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: #008080; color: white;"> <th>Type of Incentive/ Entitlement</th> <th>SMEs & Non-SMEs</th> </tr> </thead> <tbody> <tr> <td>Financial Incentive for Purchase of Electric Forklift (EF)*</td> <td style="text-align: center;">20%</td> </tr> </tbody> </table> <p><i>* Limited to RM10,000 per company/group of companies (one-off)</i></p> <p><i>Note:</i></p> <ol style="list-style-type: none"> <i>Cumulative eligibility for Green Initiatives (APC, SPS, EF and BESS): Limited to RM50,000 per company/group of companies (one-off).</i> <i>Participants of the MTC Timber Sustainability Programme (TSP) beginning 2025 will be provided with an additional one-off allocation of RM20,000 per company/group of companies starting in 2025.</i> 	Type of Incentive/ Entitlement	SMEs & Non-SMEs	Financial Incentive for Purchase of Electric Forklift (EF)*	20%	<ol style="list-style-type: none"> Application Certified true copies of documents¹ required include: <ol style="list-style-type: none"> Completed application form. Section 78 as per the Companies Act 2016 OR Form 24 as per the Companies Act 1965. Section 58 as per the Companies Act 2016 OR Form 49 as per the Companies Act 1965. Latest Form of Annual Return. Purchase Order/Sales Contract. Delivery Order Documents demonstrating the company's compliance with ESG, e.g. transition plans, usage reports showing a clear reduction in carbon emissions, energy efficiency improvements. Latest 3 months Bank Statements Reimbursement Certified true copies of documents¹ required include: <ol style="list-style-type: none"> Supplier's Invoice. Proof of payment to the supplier. Usage reports showing a clear reduction in carbon emissions or energy efficiency improvements. Certificate(s) of Attendance for recognised forklift operation training programmes (applicable to EF only). <p><i>Note: ¹ To certify true copy on the first page only.</i></p>	<p>Application: http://iap.mtc.com.my/</p>  <p>Contact person:</p> <p>Ms. Ong Lay Lee ong@mtc.com.my</p> <p>Ms. Noor Ateeqah Abdul Rahman noorateeqah@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>
Type of Incentive/ Entitlement	SMEs & Non-SMEs						
Financial Incentive for Purchase of Electric Forklift (EF)*	20%						

FINANCIAL INCENTIVES

Talent Placement Programme (TPP)

- To equip local students and young talents with practical and hands-on industry experience that enhances their professional competencies, competitiveness and readiness for the workforce.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia with own manufacturing facilities. The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] Eligible for both SMEs and non-SMEs. 	<p>Internship</p> <ul style="list-style-type: none"> The programme is open to undergraduates and students undergoing industrial training. Reimbursement of allowance at RM500 per month (up to RM3,000 per intern) limited to a maximum of 4 interns every year per company/group of companies. <p>On-Job-Training (OJT)</p> <p>1. Certificate and Diploma Holder</p> <ul style="list-style-type: none"> The 6-month placement programme aims to enable graduates, diploma and certificate holders, who have completed the internship programme to obtain relevant training and practical experience in the timber industry. Reimbursement of allowance at RM800 per month (up to RM4,800 per trainee) limited to a maximum of 4 trainees every year per company/group of companies. <p>2. Degree Holder</p> <ul style="list-style-type: none"> The 6-month placement programme is designed to enable graduates to engage in digital transformation and good manufacturing practices such as 5S, Lean Management, etc. that will deliver significant benefits to the company's operation. Reimbursement of allowance at RM1,200 per month (up to RM7,200 per engineer), limited to a maximum of 3 engineers every year per company/group of companies. 	<ol style="list-style-type: none"> Latest form of Section 78 and Section 58 as per Companies Act 2016 or Form 24 and 49 (certified as true copies) as per the Companies Act 1965 Latest Section 68 (Annual Return) as per Companies Act 2016 <p>Internship</p> <ol style="list-style-type: none"> Reply form to institution. <p>On-Job-Training (OJT)</p> <p>1. Certificate and Diploma Holder</p> <ol style="list-style-type: none"> Offer letter. Internship Programme Proposal <p>2. Degree Holder</p> <ol style="list-style-type: none"> Offer letter Job description CV Proof of Concept (PoC) proposal 	<p>Link for Guidelines: https://iap.mtc.com.my/</p> <p>QR Code for Guidelines:</p>  <p>Contact person:</p> <p>Ts. Nasrul Izan Shahrin nasrul@mtc.com.my</p> <p>YM Raja Mahadi Raja Muhamed rajamahadi@mtc.com.my</p> <p>Industry Development & Transformation Division (IDTD)</p>

FINANCIAL INCENTIVES

Import Assistance Programme (IAP)

- To encourage the development of local industry in Peninsular Malaysia that is involved in manufacturing downstream value-added products for the domestic and export markets.
- The programme facilitates local timber manufacturers to import raw materials or planting materials by defraying part of the freight and handling charges.

Eligibility Criteria

- The company shall be incorporated in Malaysia and based in Peninsular Malaysia with own manufacturing facilities.
- The company shall be a Malaysian-owned company (with at least 51% of shareholding).
- The company shall be a member of any one (1) of the following six (6) timber associations:
 - Malaysian Wood Industries Association (MWIA)
 - The Timber Exporters' Association of Malaysia (TEAM)
 - The Malaysian Panel-Products Manufacturers' Association (MPMA)
 - Malaysian Wood Moulding & Joinery Council (MWMJC)
 - Malaysian Furniture Council (MFC)
 - Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs].
- Eligible for both small and medium enterprises (SMEs) and non-SME companies.
- Companies with 50% or more of majority common shareholders may participate in the programme.
- Companies within the same group or with common shareholders but different core businesses are eligible to apply for up to a maximum of two (2) companies and/or reimbursement up to RM180,000. This term does not apply to the local traders.
- Local manufacturers that purchase imported raw materials from domestic traders may apply.
- Categories of eligible local traders are as follows:
 - Category I: Trader who imports and sells the timber materials "as is" to manufacturers for value-added downstream products.
 - Category II: Trader outsources the value-added downstream process while sales and marketing are handled by its company.
- Timber raw materials must be in the form of round logs, sawntimber, veneers, mouldings, LVL bed slats, tubular core particleboard, semi-processed products, panels which is not produced in Malaysia and timber components deemed suitable by MTC.
- The timber raw materials must be from legal sources.
- Import of timber raw materials from Sabah and Sarawak is permitted under the programme. Timber materials that are eligible to be imported from Sabah and Sarawak are logs, sawntimber, veneer, panels, mouldings, semi-processed products and timber components deemed suitable by MTC.
- Final port of destination should be a port located in Peninsular Malaysia.
- Alternative raw materials from local sources (i.e. oil palm trunk, coconut trunk, kenaf, bamboo, etc.) are also eligible under this programme. Alternative raw materials sourced from its own plantation and related subsidiaries, or group of companies are not eligible under this programme.
- MTC's Financial Incentive Guideline (formerly known as MTC Graduation Policy) applies to the Direct Sourcing Programme (DSP) under IAP, with the exception of raw materials imported from Sabah and Sarawak (until further notice).
- The duration of financial assistance under the DSP is limited to a maximum of seven (7) years. This period is calculated from the year a company first participated in the DSP, with 2018 designated as the base year. A company is considered to have participated if it received reimbursement(s) in that particular year.
Refer to the IAP Portal at <https://iap.mtc.com.my/> for further details.
- Company applying for DSP must be independent from any company that has previously graduated from this Programme. There shall be no sharing of manufacturing facilities, operation sites, offices, labours, machinery and tenancy. MTC shall be the sole arbiter for this matter.

Incentives

A. Direct Sourcing Programme (DSP)

A two-tier disbursement to defray freight and handling charges incurred for the importation of timber raw materials.

No.	Item	Per company
1.	Maximum Volume/ Quantity (2,000 m³ including additional 500 m³ for imports of logs and sawntimber)	
	a) SMEs	1. RM70/m ³ - 1 st tier (1,000 m ³) or RM100/m ³ (1,000 m ³ from Sabah & Sarawak only) 2. RM40/m ³ - 2 nd tier (500 m ³) 3. RM40/m ³ - 3 rd tier (500 m ³) (for import of logs and sawntimber only)
	b) Non-SMEs • Eligible for non-SMEs that are not Public Listed and with annual revenue below RM100 million)	1. RM100/m ³ (1,000 m ³ from Sabah & Sarawak only)
	c) SMEs • Timber Raw Materials Imported as Components/Minimal Value-added Processes (i.e. LVL/Bedslat, Furniture Components)	1. Flat rate of RM30/m ³
	d) SMEs • Timber Materials Imported from Thailand	1. Flat rate of RM30/m ³
	e) SMEs • Local Traders	Category I: 1. RM30/m ³ - 1 st tier (500 m ³) 2. RM40/m ³ - 2 nd tier (1,000 m ³) Category II: 1. Flat rate of RM40/m ³
2.	Maximum Volume/Quantity (3,000 m³)	
	a) SMEs • Purchase Assistance for Alternative Raw Materials from Domestic Sources	1. Flat rate of RM30/m ³

Note:

- Each company or participant is only eligible for only ONE maximum volume/quantity (i.e. 2,000 m³ or 3,000 m³).

FINANCIAL INCENTIVES

Import Assistance Programme (IAP)

- To encourage the development of timber industry in Peninsular Malaysia that is involved in manufacturing downstream value-added products for the domestic and export markets.
- The programme facilitates local timber manufacturers to import raw materials or planting materials by defraying part of the freight and handling charges.

Incentives

B. Industrial Testing Programme (ITP)

To encourage industry to conduct feasibility studies on the suitability of new timber species for their production.

- Full reimbursement for ocean freight charges up to a maximum of two (2) forty-footer containers per company from the port of origin inbound to any port in Peninsular Malaysia.

C. Planting Material (Seedlings/ Plantlets)

The programme supports the timber industry's initiative to import planting materials for the establishment of forest plantations of fast-growing tree species for future source of sustainable timber supply.

- Reimbursement for air freight and handling charges incurred for the importation of planting materials (i.e., seedlings/ plantlets).
- Eligibility per company/ group of companies:

Description	Eligibility
Maximum Incentive Amount	RM70,000
Maximum Reimbursement per Shipment (i.e., approximately 50,000 - 100,000 seedlings/ plantlets per shipment)	RM10,000

Documents for Application

1. Application:

Certified true copies of the following documents are required:

- Form 24 as per the Companies Act 1965 OR Section 78 as per the Companies Act 2016.
- Form 49 as per the Companies Act 1965 OR Section 58 as per the Companies Act 2016.
- Latest Section 68 (Annual Return) as per Companies Act 2016.
- Latest Audited Accounts.

2. Reimbursement

The following documents are required:

- Purchase Order/Contract
- Bill of Lading
- Legality Certificate(s) (if any)
- Customs Official Receipt (if any)
- Customs Declaration Form (K1)
- Special Calculation of Import (if any)
- Commercial/Supplier's Invoice(s)
- Packing List
- Forwarding Invoice(s)
- Ocean Freight Invoice(s)
- Terminal Operators' Invoice(s)
- Land Transportation Invoice(s)
- Self-declaration Letter (if any)

Application/Contact Person

Link for Guidelines:

<http://iap.mtc.com.my>



Contact person:

Ms. Adeline Goh
adeline@mtc.com.my

Ms. Mazwani Adnan
mazwani@mtc.com.my



Ms Juli Pilus
juli@mtc.com.my

Industry Development &
Transformation Division (IDTD)

FINANCIAL INCENTIVES

Timber Sustainability Programme (TSP)

- To help timber companies understand their current sustainability practices through an independent assessment.
- To help timber companies identify key areas for improvement and practical steps to strengthen their business practices.
- To prepare timber companies to meet growing sustainability expectations from customers and the market.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person																		
<ol style="list-style-type: none"> The company shall be incorporated in Malaysia and based in Peninsular Malaysia with own manufacturing facilities. The company shall be a Malaysian-owned company (with at least 51% of shareholding). The company shall be a member of any one (1) of the following six (6) timber associations: <ul style="list-style-type: none"> • Malaysian Wood Industries Association (MWIA) • The Timber Exporters' Association of Malaysia (TEAM) • The Malaysian Panel-Products Manufacturers' Association (MPMA) • Malaysian Wood Moulding & Joinery Council (MWMJC) • Malaysian Furniture Council (MFC) • Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) [Association of Malaysian Bumiputra Timber & Furniture Entrepreneurs] Priority will be given to MTC's Factory Transformation Programme (FTP) participants who are actively implementing its practices. 	<ul style="list-style-type: none"> • TSP uses a co-payment model where companies pay the selected service provider based on the agreed package. • Upon successful completion, MTC reimburse up to RM14,000 per company directly to the service provider. • Companies that have completed FTP are eligible for a one-off 20% top-up, increasing the maximum reimbursement to RM16,800 per company. <p>TSP by Control Union (M) Sdn Bhd</p> <table border="1" data-bbox="456 535 774 642"> <thead> <tr> <th>Category</th> <th>Nett Cost (Borne by Company)</th> </tr> </thead> <tbody> <tr> <td>FTP Company</td> <td>RM13,400</td> </tr> <tr> <td>Non-FTP Company</td> <td>RM16,140</td> </tr> </tbody> </table> <p>TSP by Selangor Human Resource Development Centre</p> <table border="1" data-bbox="456 714 774 822"> <thead> <tr> <th>Category</th> <th>Nett Cost (Borne by Company)</th> </tr> </thead> <tbody> <tr> <td>FTP Company</td> <td>RM11,200</td> </tr> <tr> <td>Non-FTP Company</td> <td>RM14,000</td> </tr> </tbody> </table> <p>TSP by ICA 40 Sdn Bhd</p> <table border="1" data-bbox="456 878 774 985"> <thead> <tr> <th>Category</th> <th>Nett Cost (Borne by Company)</th> </tr> </thead> <tbody> <tr> <td>FTP Company</td> <td>RM48,000</td> </tr> <tr> <td>Non-FTP Company</td> <td>RM50,800</td> </tr> </tbody> </table> <ul style="list-style-type: none"> • Incentives first come, first served and subject to budget and MTC approval. 	Category	Nett Cost (Borne by Company)	FTP Company	RM13,400	Non-FTP Company	RM16,140	Category	Nett Cost (Borne by Company)	FTP Company	RM11,200	Non-FTP Company	RM14,000	Category	Nett Cost (Borne by Company)	FTP Company	RM48,000	Non-FTP Company	RM50,800	<p>Certified true copies of documents¹ required include:</p> <ol style="list-style-type: none"> Section 78 as per Companies Act 2016 or Form 24 as per the Companies Act 1965; Section 58 as per Companies Act 2016 or Form 49 as per the Companies Act 1965; Latest Form of Annual Return; and Latest Audited Accounts. <p><i>Note: ¹ To certify on the first page only.</i></p>	<p>Application: http://mtc.com.my/TSP26</p>  <p>Application: http://mtc.com.my/TSPDRIVE</p>  <p>Contact person: Ms. Chai Kam Ching chai@mtc.com.my Ms. Siti Hajaratul 'Asyikin hajaratul@mtc.com.my Strategic Planning & Sustainability Division</p>
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Non-FTP Company	RM50,800																				

FINANCIAL INCENTIVES

MTC Financial Incentive for Participation In International Fairs (FIPIF)


- To support the Malaysian timber industry for their participation in selected international trade fairs that are held within Malaysia and overseas (outside Malaysia).

Eligibility Criteria	Incentives																																																																			
<p>1. Applicant Company must be officially incorporated and based in Peninsular Malaysia.</p> <p>2. Applicant Company must be a majority Malaysian-owned company (i.e. with at least 51% Malaysian shareholding).</p> <p>3. The Applicant Company must be a member of any one of the following six (6) Timber Associations:</p> <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputera Malaysia (PEKA) (Association of Malaysia Bumiputera Timber & Furniture Entrepreneurs). <p>4. Applicant Company's products must be made in Malaysia or finished in Malaysia (if imported parts and components are used). The completed product(s) must contain at least 30% timber for furniture and 70% timber for timber products.</p>	<p>1. MTC's financial incentive is subject to MTC's Financial Incentive Guideline (formerly known as MTC Graduation Policy) with a limit of five (5) years or eight (8) times participation in MTC's event, whichever occurs earlier. The year and/or number of times shall be calculated based on the company's first participation in MTC's event taking the year 2018 as the base year, according to the following schedule:</p> <p>A. Furniture Companies</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2">No. of Times</th> <th colspan="4">Financial Incentive (%)</th> </tr> <tr> <th colspan="2">≥ 70% wood</th> <th colspan="2">30 to <70% wood</th> </tr> <tr> <th></th> <th>Bumiputera</th> <th>Non-Bumiputera</th> <th>Bumiputera</th> <th>Non-Bumiputera</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>70%</td> <td>60%</td> <td>60%</td> <td>50%</td> </tr> <tr> <td>2 - 3</td> <td>60%</td> <td>50%</td> <td>50%</td> <td>40%</td> </tr> <tr> <td>4 - 6</td> <td>50%</td> <td>40%</td> <td>40%</td> <td>30%</td> </tr> <tr> <td>7 - 8</td> <td>40%</td> <td>30%</td> <td>30%</td> <td>20%</td> </tr> </tbody> </table> <p>Note:</p> <ol style="list-style-type: none"> 2018 shall be used as the base year. As part of MTC's initiative to assist the industry under the post-COVID-19 recovery assistance, the exemption shall be granted to companies that participated in international physical and virtual exhibitions held in Malaysia within the calendar year of 2020, 2021, and 2022 only. <p>B. Non-furniture/ Timber Products Companies</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2">No. of Times</th> <th colspan="2">Financial Incentive (%)</th> </tr> <tr> <th>Bumiputera</th> <th>Non-Bumiputera</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>70%</td> <td>60%</td> </tr> <tr> <td>2 - 3</td> <td>60%</td> <td>50%</td> </tr> <tr> <td>4 - 6</td> <td>50%</td> <td>40%</td> </tr> <tr> <td>7 - 8</td> <td>40%</td> <td>30%</td> </tr> </tbody> </table> <p>Note:</p> <ol style="list-style-type: none"> 2018 shall be used as the base year. As part of MTC's initiative to assist the industry under the post-COVID-19 recovery assistance, the exemption shall be granted to companies that participated in international physical and virtual exhibitions held in Malaysia within the calendar year of 2020, 2021, and 2022 only. 	No. of Times	Financial Incentive (%)				≥ 70% wood		30 to <70% wood			Bumiputera	Non-Bumiputera	Bumiputera	Non-Bumiputera	1	70%	60%	60%	50%	2 - 3	60%	50%	50%	40%	4 - 6	50%	40%	40%	30%	7 - 8	40%	30%	30%	20%	No. of Times	Financial Incentive (%)		Bumiputera	Non-Bumiputera	1	70%	60%	2 - 3	60%	50%	4 - 6	50%	40%	7 - 8	40%	30%	<p>2. The amount that can be claimed from MTC by the eligible company or its subsidiary from a related group of companies is as follows:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #00A68A; color: white;">Fair/Exhibition</th> <th style="background-color: #00A68A; color: white;">Company Type</th> <th style="background-color: #00A68A; color: white;">New Applicants</th> <th style="background-color: #00A68A; color: white;">Repeat Applicants</th> </tr> </thead> <tbody> <tr> <td rowspan="2">Held overseas or outside Malaysia</td> <td>Furniture Companies</td> <td>Up to RM20,000.00</td> <td>Up to RM15,000.00</td> </tr> <tr> <td>Non-Furniture Companies</td> <td>Up to RM10,000.00</td> <td>Up to RM8,000.00</td> </tr> <tr> <td>Held within Malaysia</td> <td>Furniture and Non-Furniture Companies</td> <td>Up to RM8,000.00</td> <td>Up to RM5,000.00</td> </tr> </tbody> </table> <p>3. The financial incentive claimable is applicable to the physical exhibition on bare space or shell scheme booth occupied only for selected MTC approved exhibitions.</p> <p>4. Approval is subject to availability of funds.</p>	Fair/Exhibition	Company Type	New Applicants	Repeat Applicants	Held overseas or outside Malaysia	Furniture Companies	Up to RM20,000.00	Up to RM15,000.00	Non-Furniture Companies	Up to RM10,000.00	Up to RM8,000.00	Held within Malaysia	Furniture and Non-Furniture Companies	Up to RM8,000.00	Up to RM5,000.00
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FINANCIAL INCENTIVES

MTC Financial Incentive for Participation In International Fairs (FIPIF)


- To support the Malaysian timber industry for their participation in selected international trade fairs that are held within Malaysia and overseas (outside Malaysia).

Documents for Application	Application/Contact Person
<ol style="list-style-type: none">1. Completed E-Application form; https://mtc.com.my/FIPIF20262. Signed Terms and Conditions (T&C) (Refer to Note below);3. Latest EPF statement (one (1) month) (Refer to Note below);4. Certified True Copy of the following documents (Refer to Note below);<ol style="list-style-type: none">i. Form 9 as per the Companies Act 1965;ii. Form 24 and 49 as per the Companies Act 1965 or Section 58 and 78 as per Companies Act 2016;iii. The latest two (2) years of Annual Return of Company or Section 68 as per Companies Act 2016;iv. The latest two (2) years of Audited Financial Report;5. Coloured photos of products/exhibits and/or company product brochure; and6. Company self-declaration form of comparison between timber vs non-timber material (Refer to Note below). <p><i>Note:</i></p> <ol style="list-style-type: none">a. Certified True Copy documents to be signed by either Company's Director, Company Secretary, Company Chartered Accountant or Commissioner of Oath.b. All documents that require signature must be signed and stamped in blue, red, or black ink.	<p>Application: https://mtc.com.my/FIPIF2026</p>  <p>Kindly refer to E-Application Form and Terms & Conditions for the list of pre-approved list of international exhibitions eligible for FIPIF 2026.</p> <p>Contact person:</p> <p>Ms. Jennyfer Lee jennyfer@mtc.com.my</p> <p>Ms. Lim Siew Jin sjljm@mtc.com.my</p> <p>Market Promotion Division (MPD)</p>

FINANCIAL INCENTIVES

TimbeReality

- To support and encourage the participation of Malaysian timber in showcasing their products in a 360° Virtual Reality hub. This will assist the companies in facilitating their buyers with the view of their showrooms and factory tours virtually.

Eligibility Criteria	Incentives	Documents for Application	Application/Contact Person															
<ol style="list-style-type: none"> Applicant Companies must be officially registered and based in Peninsular Malaysia The Applicant Company shall be a member of any one of the following six (6) Timber Associations: <ul style="list-style-type: none"> Malaysian Wood Industries Association (MWIA) The Timber Exporters' Association of Malaysia (TEAM) The Malaysian Panel-Products Manufacturers' Association (MPMA) Malaysian Wood Moulding & Joinery Council (MWMJC) Malaysian Furniture Council (MFC) Persatuan Pengusaha Kayu-Kayan & Perabot Bumiputra Malaysia (PEKA) (Association of Malaysia Bumiputra Timber & Furniture Entrepreneurs). Applicant Company's products must be made in Malaysia or finished in Malaysia (if imported parts and components are used). The timber content of the completed product must be at least 30% timber for furniture and 70% timber for other timber products. To be eligible to participate, the Applicant Company must forward either by email or courier the colored scanned documents to reach MTC before the deadline in the application form, 30 October 2026. 	<ol style="list-style-type: none"> MTC's financial incentive only applies to all timber-based companies or its subsidiaries from their related group of companies that participate in TimbeReality. The incentives provided are as follows: <table border="1" data-bbox="494 375 871 669"> <thead> <tr> <th>No</th> <th>Packages</th> <th>Financial Incentives</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>360° Virtual Reality Showroom</td> <td>50% of the total invoice or up to a maximum of RM4,000</td> </tr> <tr> <td>2.</td> <td>360° 3D General Showroom</td> <td>50% of the total invoice or up to a maximum of RM2,000</td> </tr> <tr> <td>3.</td> <td>360° 3D Personalised Showroom</td> <td>Up to a maximum of RM6,000 per company</td> </tr> <tr> <td>4.</td> <td>360° Virtual Reality Factory - Optional</td> <td>50% of the total invoice or up to a maximum of RM4,000</td> </tr> </tbody> </table> The Applicant Company's VR showroom must be completed and uploaded onto TimbeReality main hub, and the invoice submitted must be from MTC appointed Service Provider to be eligible to claim for the financial incentive. Applicant Company can claim up to a maximum of two (2) virtual tours (one for showroom, and one for factory production) under this Incentive. Claim for this Financial Incentive will be on a first-come-first-serve basis, subject to the availability of funds. The Applicant Company's claim shall be rejected, and the Applicant Company shall refund the incentives granted by MTC in the event that the Applicant Company is found to have submitted false documentation and/or double claims when such information comes to the knowledge of MTC. 	No	Packages	Financial Incentives	1.	360° Virtual Reality Showroom	50% of the total invoice or up to a maximum of RM4,000	2.	360° 3D General Showroom	50% of the total invoice or up to a maximum of RM2,000	3.	360° 3D Personalised Showroom	Up to a maximum of RM6,000 per company	4.	360° Virtual Reality Factory - Optional	50% of the total invoice or up to a maximum of RM4,000	<ol style="list-style-type: none"> Completed Online Application Form; Signed Terms and Conditions; Completed Company Self-Declaration Form; Certified True Copy of Incorporation of Company Certificate; Certified True Copy of the Latest Two (2) years of Annual Return of Company or Section 68 as per Companies Act 2016; Certified True Copy of the Latest Two (2) years of Audited Financial Report; and Certified True Copy of Form 24 and 49 as per the Companies Act 1965 or Section 58 and 78 as per Companies Act 2016. <p><i>Note:</i></p> <ol style="list-style-type: none"> Certified true copy documents to be signed by either Company's Director, Company Secretary, Company Chartered Accountant, or Commissioner of Oath. The company's documents are signed and stamped in blue, red, or black ink. 	<p>Application: https://mtc.com.my/timberreality</p>  <p>Contact person: Mr. Saifullah Ismail saifullah@mtc.com.my</p> <p>Market Promotion Division (MPD)</p>
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MTC
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For more information:



www.mtc.com.my

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